



James Harrap
Managing
Director



“benefits.market has simplified the entire process of buying employee benefits”

Harrap ICT employs a team of 26 staff based in Winchester and provides outsourced IT services for primary schools in Hampshire.

Harrap ICT's Staging Date was April 2017 and James chose a workplace pension with Legal & General.

With Automatic Enrolment bedded in, James wanted to go a step further. Following a consultation with his staff, James decided to buy Income Protection cover for all of his employees.

Rather than use a financial adviser, James used **benefits.market** to select and purchase an Income Protection policy.

“benefits.market was easy to use: it's a simple comparison site for employee benefits. I was able to browse different types of benefit products and get an instant feel for how much they would cost.”

*“Using **benefits.market** meant I was in control of the entire process. I could take the time I needed to discuss a purchase with my co-Directors and my staff.”*

Once activated by an employer, **benefits.market** is seamlessly connected to pensions**sync**; the free payroll-to-pension data exchange used by Xero, Star, PayCircle, Qtac, MyPAYE and others.

Uniquely, **benefits.market** automatically calculates cost illustrations for the employer using their Automatic Enrolment data.

benefits.market instantly presents these illustrations in a comparison table so it is easy to compare offerings from providers such as Ellipse, Canada Life and AXA.

Automating this process removes the need to upload employee details into multiple sites, and the comparison tables are always to hand.

benefits.market explains each benefit simply, so employers do not need to be experts in Group Income Protection, Employee Life Insurance, Group Critical Illness and Health Cash Plans.

Because **benefits.market** uses technology to remove wasteful administration work, we are able to make employee benefit policies affordable to employers of any size.

Contact the **benefits.market** team to find out how we can help your business
hello@pensions**sync**.com | 0845 053 2975 | @pensions**sync** | www.benefits.market